

## Curriculum Map

**Course Title:** Business Law

**Grade:** 11<sup>th</sup> Grade

<b>Unit (Name/Number):</b> Unit 2- Fundamental of Contracts Chapters 7 - 14	<b>Pacing:</b> 6 to 7 Weeks
<b>Essential Question(s):</b> Unit: How does a contract differ from an agreement? What are the basic requirements, rights, and responsibilities when entering into a contract? <b>Lesson:</b> What elements are required to form a legally enforceable contract? <b>Lesson:</b> A complete offer must identify what three things? <b>Lesson:</b> What distinguishes an offer from an invitation to negotiate? <b>Lesson:</b> What constitutes a true acceptance of a contract offer? <b>Lesson:</b> What are various ways an offer may be terminated before acceptance? <b>Lesson:</b> Who, by law, lacks the capacity to contract? <b>Lesson:</b> When must a contract be in writing? <b>Lesson:</b> What types of contracts are legally binding even as a minor?	

Content/Key Concepts	Standards	Key Vocabulary	Learning Activities/Resources	Evidence of Learning <small>(Assessments; Performance Tasks)</small>
Elements of a Legally Enforceable Contract	BL 3.1, 3.2, 3.3	<ul style="list-style-type: none"> <li>• contract</li> <li>• express/implied contracts</li> <li>• consideration</li> <li>• Requirements of a Contract</li> </ul>	Vocabulary Case Studies Class Discussions Worksheet Online resources Textbook	Test
Offers vs. Acceptances	BL 3.1, 3.2, 3.3	<ul style="list-style-type: none"> <li>• offer</li> <li>• acceptance</li> <li>• valid/void/voidable offers</li> <li>• invitation to negotiate</li> <li>• Unilateral &amp; Bilateral</li> </ul>	Vocabulary Case Studies Class Discussions Worksheet Online resources Textbook	Test
Genuine Agreement Elements of a Legally Enforceable Contract Mutual Consideration	BL 3.1, 3.2, 3.3	<ul style="list-style-type: none"> <li>• Genuine Assent</li> <li>• Mistakes</li> <li>• Duress</li> <li>• Undue Influence</li> <li>• Consideration</li> </ul>	Vocabulary Case Studies Class Discussions Worksheet Online resources Textbook	Research Contracts  Test
Termination of Contracts and the Capacity to Contract	BL 3.1, 3.2, 3.3	<ul style="list-style-type: none"> <li>• revocation</li> <li>• counteroffer</li> <li>• contractual capacity</li> </ul>	Vocabulary Case Studies Class Discussions Worksheet Online resources	Test

			Textbook	
Contracts that Must be in Writing as Required by the Statute of Frauds Minors- Contracts that Cannot be Disaffirmed	BL 3.1, 3.2, 3.3	<ul style="list-style-type: none"> <li>• Statute of Frauds</li> <li>• disaffirmed</li> </ul>	Vocabulary Case Studies Class Discussions Worksheet Online resources Textbook	Test
Contractual Duties	BL 3.1, 3.2, 3.3	<ul style="list-style-type: none"> <li>• Breaching a Contract</li> <li>• Contractual Performance</li> <li>• Assignments</li> <li>• Delegation of Duties</li> <li>• Alteration</li> <li>• Discharging a Contract</li> </ul>	Vocabulary Case Studies Class Discussions Worksheet Online resources Textbook	Know & Explain Contract Elements Test